

Sufism Reoriented Sanctuary, USA

CEMEX
DAY 2018

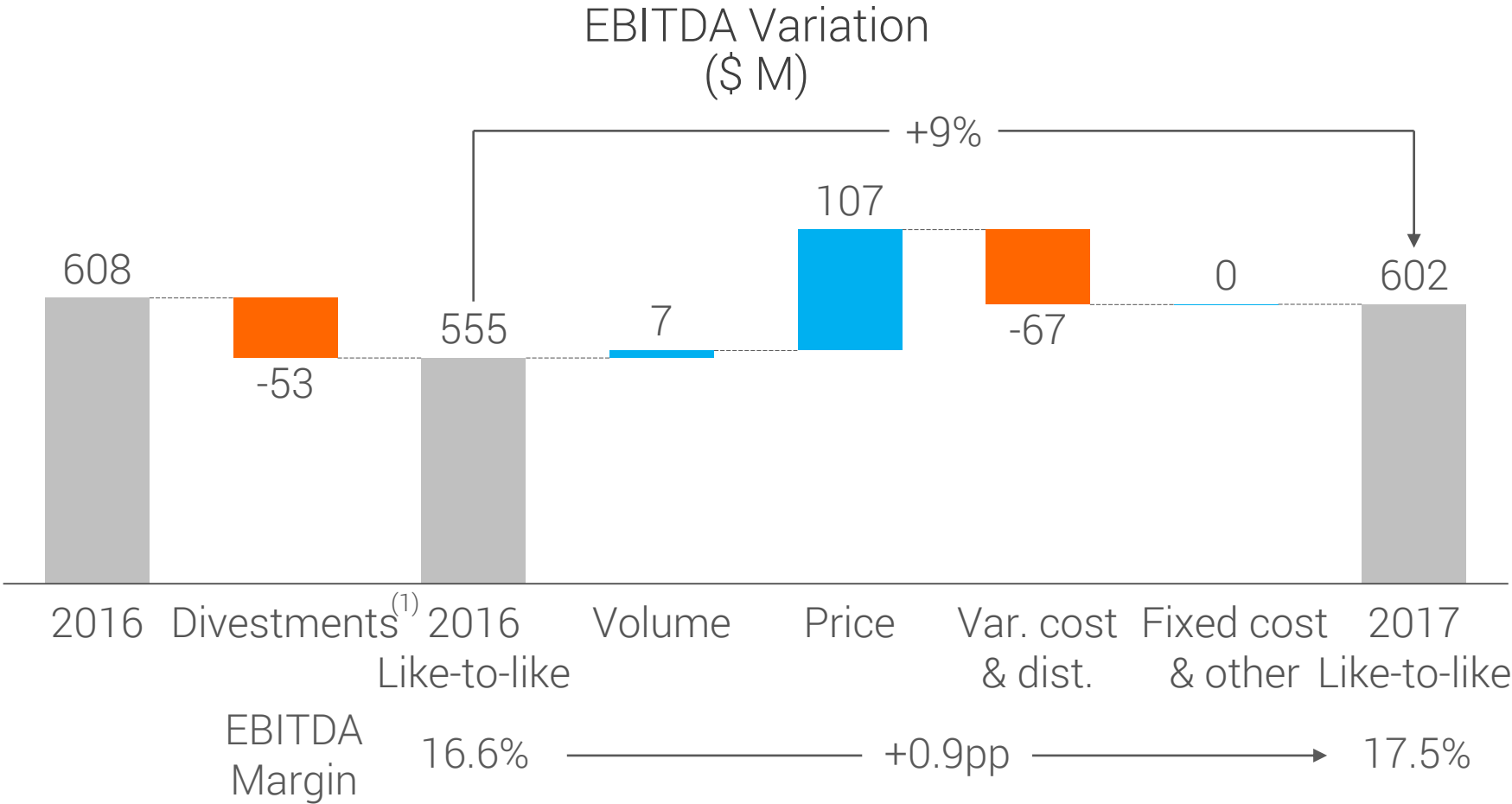
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UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS.

Good results achieved during 2017

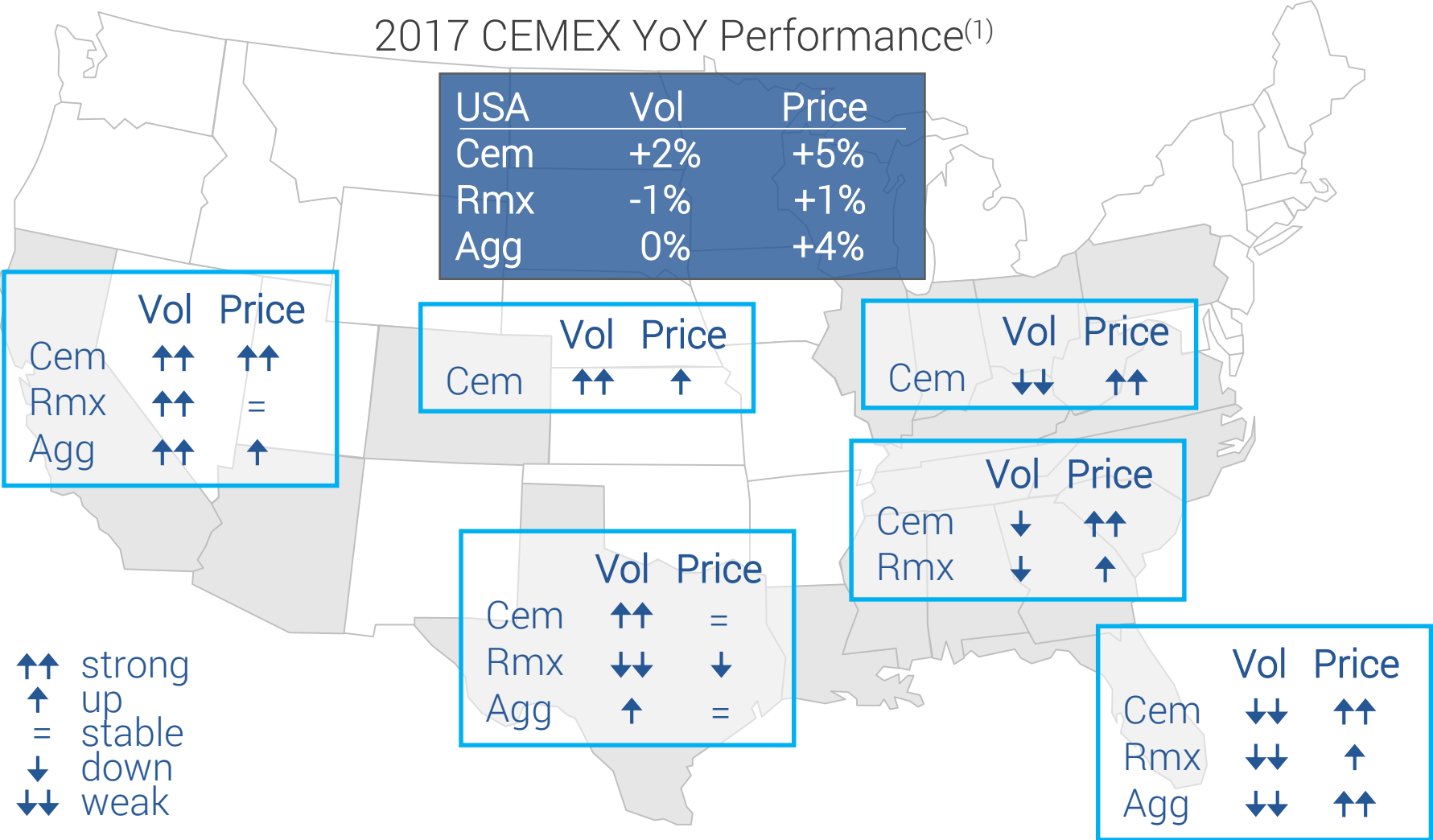


44% in operating leverage in 2017

1) Divestments include West Texas, Mid-South Block and Fairborn

Successful pricing strategy implementation

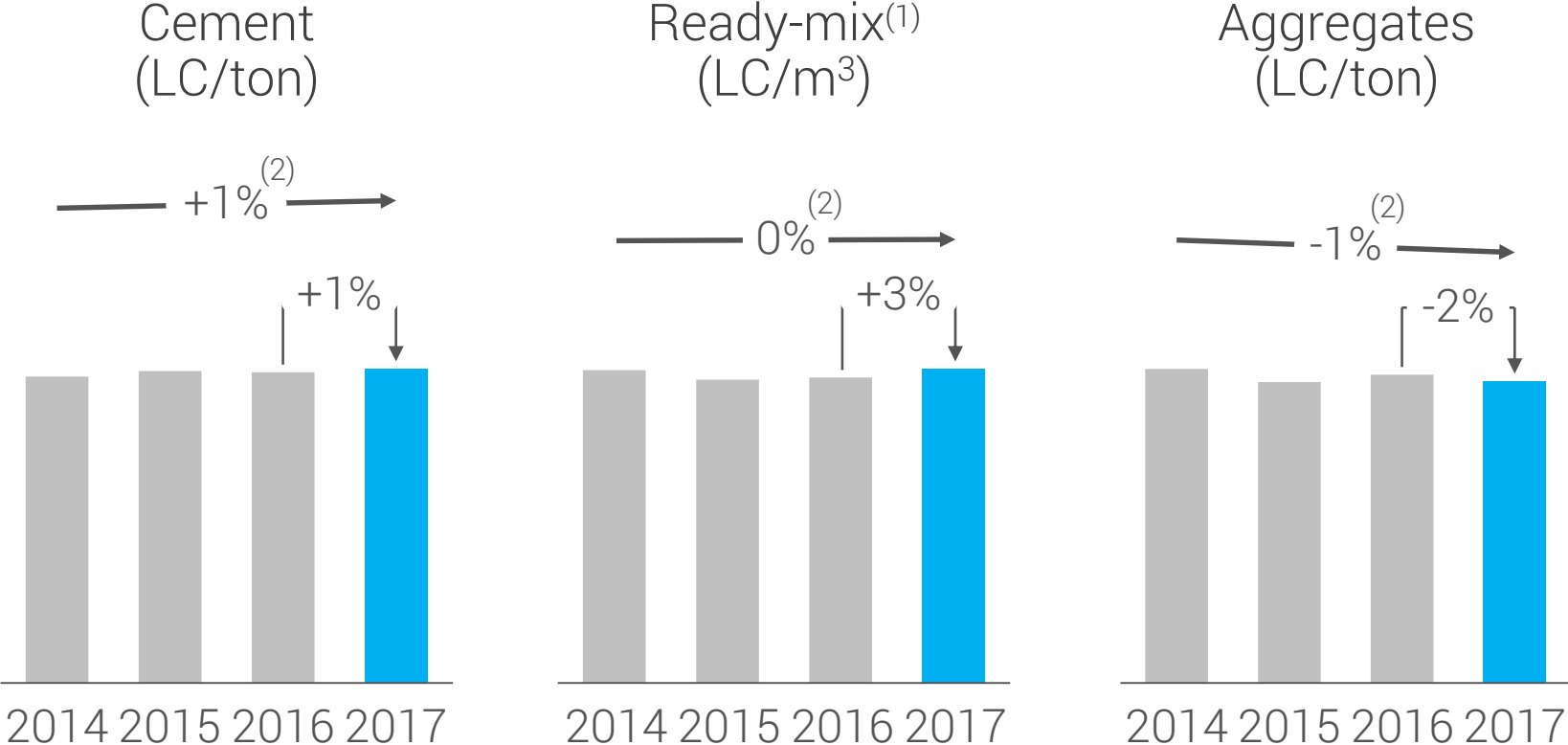
2017 CEMEX YoY Performance⁽¹⁾



1) Percentages of volumes and prices refers to CEMEX USA 2017 results on a like-to-like basis for current operations, price excludes freight to customer. Arrows in volumes and prices represents CEMEX's 2017 performance in a particular state/region

Costs contained below inflation levels

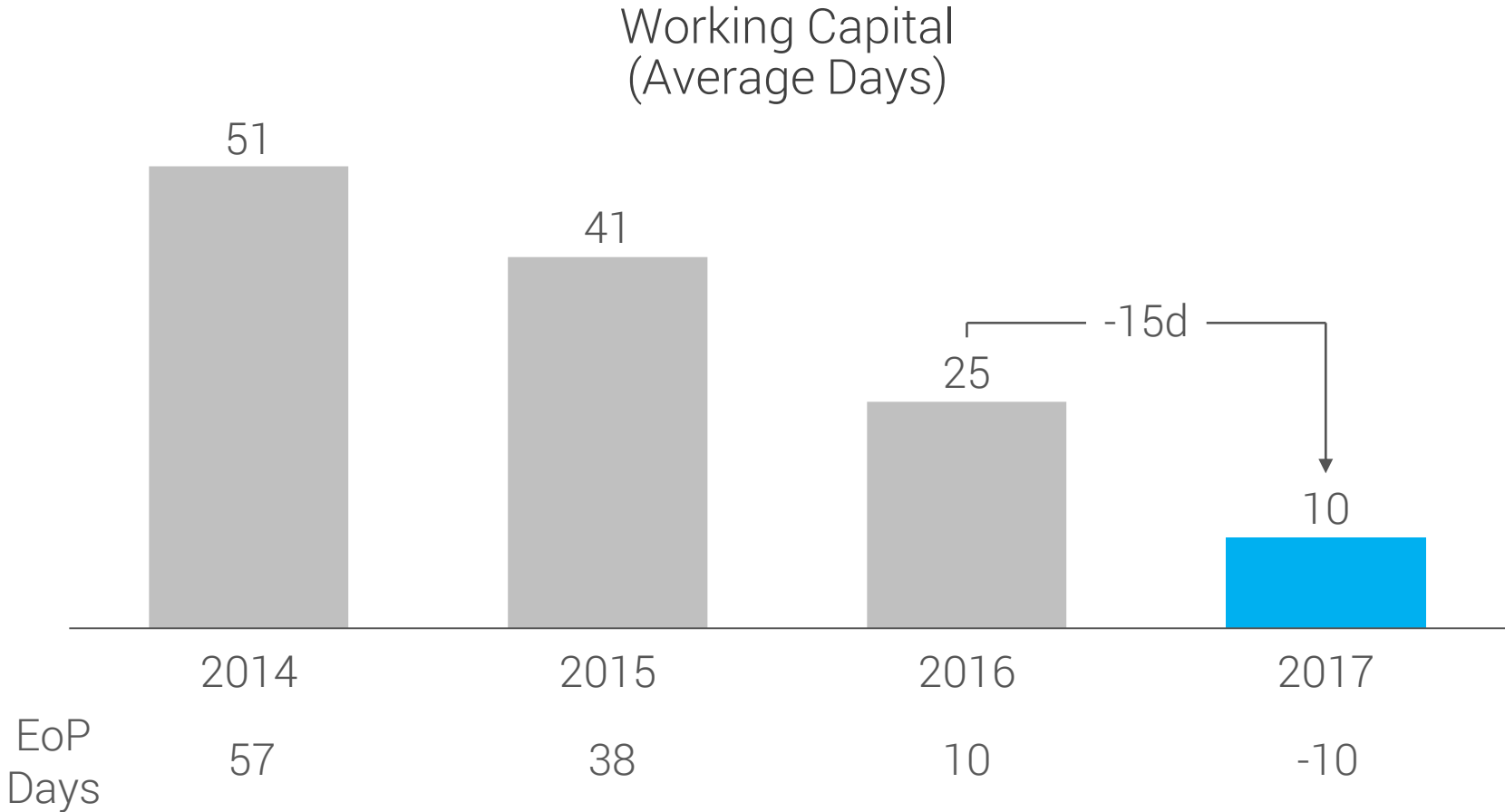
Unitary Production Cost by Business Segment



2017 SG&A as a % of sales lowest in a decade⁽³⁾

1) Excludes raw materials, 2) CAGR 2014-2017 3) Selling, general & administrative expenses
 Note: results on a like-to-like basis for current operations

Significant reduction in working capital

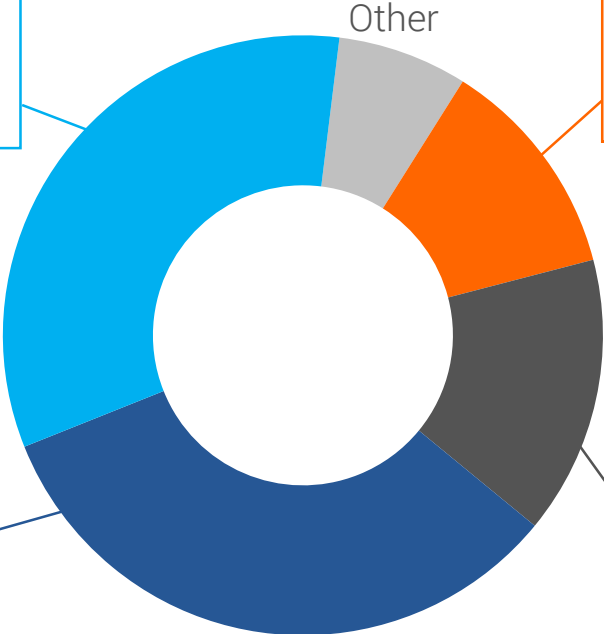


Unlocked ~\$95 M in working capital during 2017⁽¹⁾

1) Excludes effect of divested assets on working capital reduction
 Note: average days are actual and not on a like-to-like basis

Residential segment driving growth in 2018

Revenue by Region



Florida
Strong residential outlook with YoY single-family starts +12%

Alabama & Georgia
Large contract starts to spill over providing +7% YoY growth in industrial & commercial

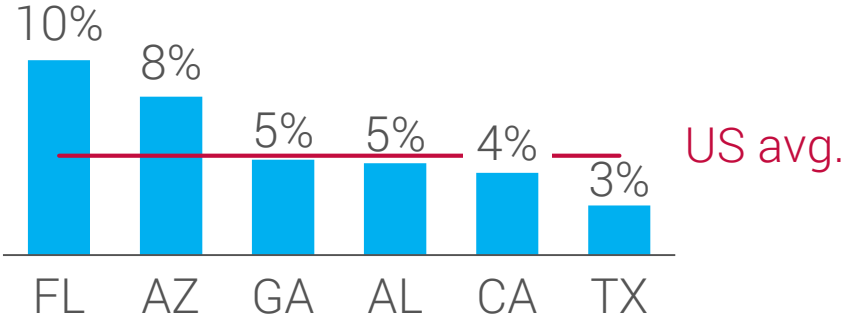
California & Arizona
SB1⁽¹⁾ in California to support highways & streets growth at +6% YoY

Texas
Houston reconstruction activity to support residential and industrial & commercial growth at +4% YoY. Propositions 1 and 7 to continue supporting highways and streets

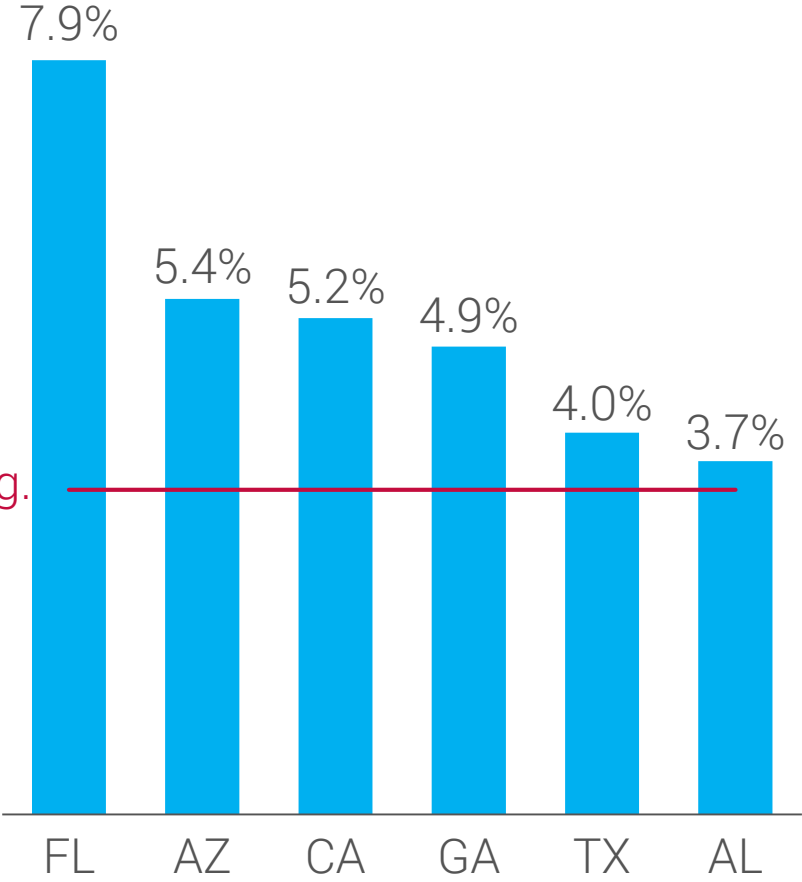
1) Refers to Senate Bill No.1 (Transportation Bill)
Source: CEMEX estimates

Well positioned in high growth markets

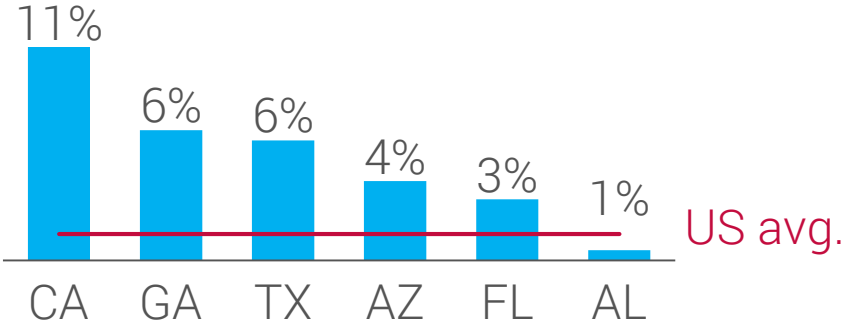
Housing Starts
(2017-2022 CAGR)



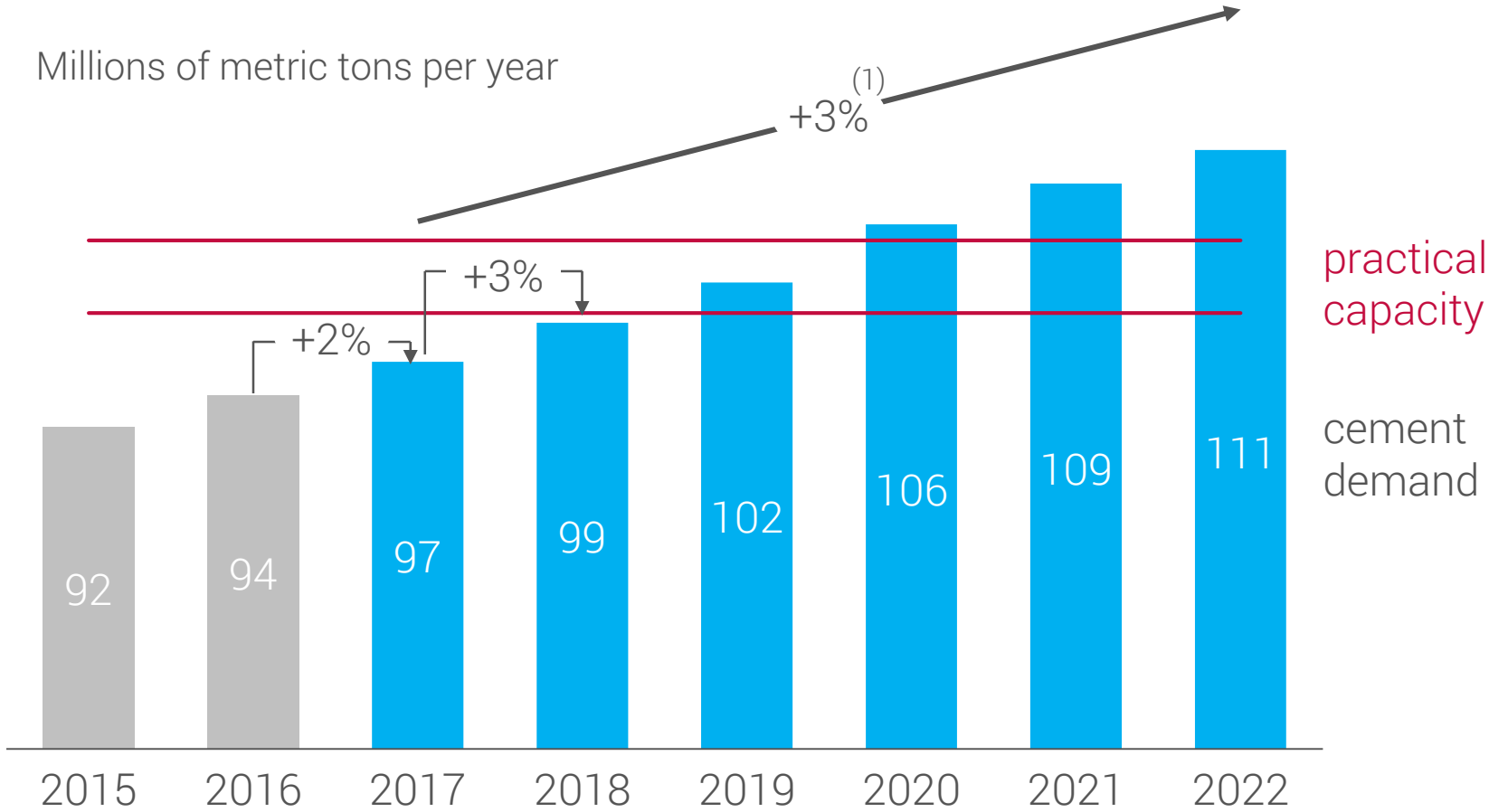
Cement Demand
(2017-2022 CAGR)



Highways and Streets
Cement Demand
(2017-2022 CAGR)



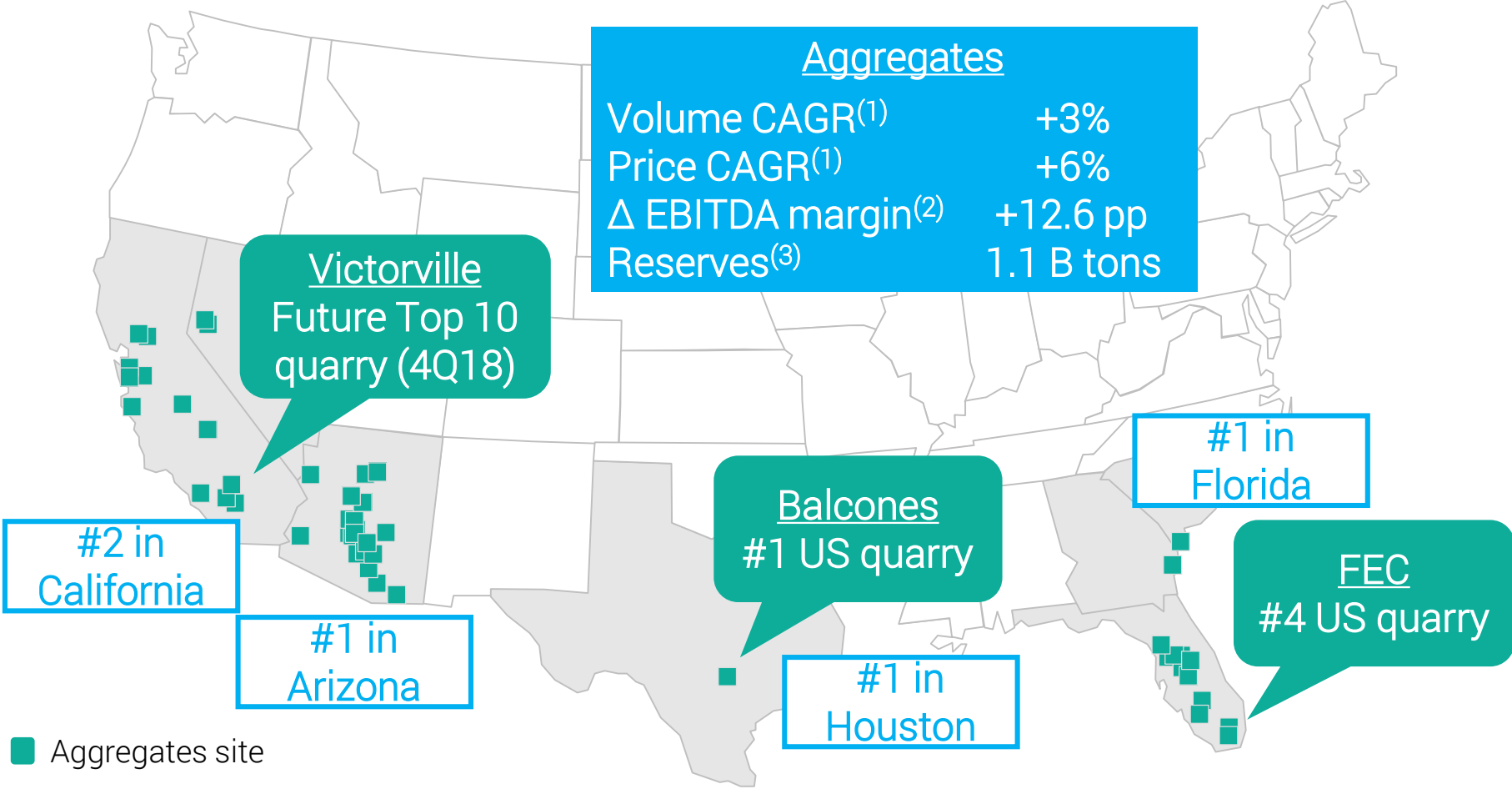
Continued favorable supply/demand dynamics



1) CAGR 2017-2022

Source: U.S. Geological Survey, PCA 2018 spring forecast

Aggregates leadership driving organic growth



42 million tons sold from 50 quarries during 2017

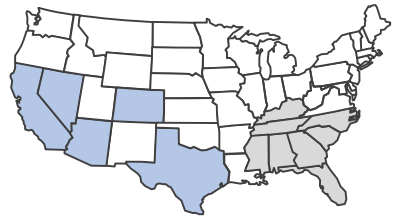
1) CAGR 2012-2017 2) Incremental margin from 2012 to 2017 3) Proven and probable
Note: results on a like-to-like basis for current operations, price excludes freight to customer

USA leading digital transformation roll-out towards superior customer experience



Partial coverage

implementation started Nov'17



100%

complete coverage by July 2018⁽¹⁾

+1,600

customers using the platform



+5,000

customers by end 2018⁽¹⁾

+3,000

transactions have been made



25% of Volume

ordered through platform so far⁽¹⁾⁽²⁾

1) Current CEMEX estimates
2) For initial markets where tool has been deployed

What you should expect from us

Continue health and safety improvement to achieve Zero for Life

Cement

- Cement kiln efficiency
- Best-in-class distribution network
- Fuel & energy management

Ready-Mix

- Organic growth in leading markets
- Focus on segments with high-growth
- Truck fleet optimization

Aggregates

- Reserves replenishment
- Growth to enhance asset base position
- Productivity and efficiency

Successful CEMEX GO roll-out creating competitive advantage

CEMEX DAY²⁰¹⁸

